



## Zornitsa Roussinova

Date of birth: 24 Dec 1969

Nationality: Bulgarian

Gender: Female

## CONTACT

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## WORK EXPERIENCE

**3 DEC 2020 – CURRENT – Sofia , Bulgaria**

### **President of the Economic and social council**

Economic and Social Council

The Economic and Social Council (ESC) is “the civil parliament” of Bulgaria. It unites a variety of Bulgarian civil society organisations of similar interests. The Economic and Social Council is the “bridge” between citizens and the national government. Its mission is to support such “bridging” so as to facilitate the communication between the society and the national government.

The establishment of the Economic and Social Council as a new institution of civil dialogue in Bulgaria marks a new phase of organised civil society development in Bulgaria.

**10 MAY 2017 – 3 DEC 2020**

### **Deputy Minister**

Ministry of Labour and Social Policy

Deputy Minister of Labour and Social Policy, responsible for European funding programmes and international and EU relations, social inclusion and child protection. Responsible for all activities under the Bulgarian Presidency in the social sector. Under my direct responsibility was European Funds, International Programmes and Projects General Directorate and European Affairs and International Cooperation Directorate of Ministry of Labour and Social Policy, Social Inclusion and the State Agency for Child protection. I was directly supervising the Managing Authority of European Social Fund programmes in the Ministry and I was the chairperson of the “Human Resources Development Programme” Monitoring Committee. I was also appointed as member of the Council for European Affairs government groups and many other consultative intergovernmental councils in the area of EU funding and EU affairs.

**Address** Sofia, Bulgaria

**18 MAY 2016 – 27 JAN 2017**

### **Minister**

Ministry of Labour and Social Policy

Minister of Labour and Social Policy - responsible for all labour market, social inclusion, demographic and social security policies and legislation.

**Address** Sofia, Bulgaria

**OCT 2014 – MAY 2016**

### **Deputy Minister**

Ministry of Labour and Social Policy

Deputy Minister of Labour and Social Policy, responsible for European funding programmes and international and EU relations. Under my direct responsibility was European Funds, International Programmes and Projects General Directorate and European Affairs and International Cooperation Directorate of Ministry of Labour and Social Policy. I was directly supervising the Managing Authority of European Social Fund programmes in the Ministry and I was a chairperson of the “Human Resources Development Programme” Monitoring Committee. I was also appointed as member of the Council for European Affairs government groups and many other consultative intergovernmental councils in the area of EU funding and EU affairs.



**Address** Sofia, Bulgaria

**MAY 2013 – OCT 2014**

● **Team Leader**

Bulgarian-Swiss Cooperation Programme

The Programme is a subject of a Thematic Fund Agreement (TFA) as part of the Bulgarian-Swiss cooperation and comprises two priority lines: Improvement of the integration of Roma and other vulnerable groups in the health and educational system with main activities, related to (a) Improving educational integration of the Roma through pre-school and out of school activities and (b) Improving access to health services and the network of medical institutions in the Roma communities and the second line - Empowerment and awareness, comprising support to advocacy events, media campaign(s) and others. As a Team Leader I was responsible for the direct management of the PMU that implements the programme, including drafting terms of references and contracts for consultants and executing agencies, preparing the ground for the identification and selection of projects, carrying out monitoring of programme and project activities, processing payments, providing progress and financial reports, coaching and supervising the internal staff of the PMU, and other tasks related to the position.

**Address** Sofia, Bulgaria

**MAR 2012 – MAR 2013**

● **Deputy Minister**

Ministry of Labour and Social Policy

Deputy Minister responsible for the labour market policy, international relations, labour and social law, income and demographic policies and international and European funding programmes. Under my direct responsibility is the National Employment Agency, the Managing Authority of ESF "Human Resources Development Programme", "Beautiful Bulgaria" Project, labour market policy directorate, labour law directorate, international and European relations of MLSP, income and demographic policy directorate. Chair of the National Council for Employment Promotion, National Council for Vocational Qualification, Chair of "HRDOP" Monitoring Committee and Head of Managing Authority, PAO for Phare programmes, chair and member of inter-ministerial and tripartite working groups in the area of labour market, European funding, migrations and traffic of people issues, vocational training and qualification, government council for European affairs and others related to my direct responsibilities

**Address** Sofia, Bulgaria

**MAY 2009 – MAR 2012**

● **Director General**

Ministry of Labour and Social Policy

Director General of European Funds, International Programmes and Projects Directorate. The Directorate is Managing Authority of ESF co-funded "Human Resources Development Programme", Implementing Agency for EU Phare Programme, Certifying Authority for European Integration Fund programme. Deputy Head of Managing Authority and Deputy Chair for "HRD" OP Monitoring Committee, PAO for Phare Programme, Head of EIF Certifying Authority. My responsibilities were to daily manage and coordinate the work of the Managing Authority and the three Intermediate Bodies in order to ensure efficiency and effectiveness of the implementation of the programme; direct supervision of 144 staff of the MA;

**Address** Sofia, Bulgaria

**NOV 2008 – MAY 2009**

● **Deputy Director General**

Ministry of Labour and Social Policy

Support the Director General of European Funds, International Programmes and Projects Directorate. The Directorate is Managing Authority of ESF co-funded "Human Resources Development Programme", Implementing Agency for EU Phare Programme, Certifying Authority for European Integration Fund



programme. Deputy Head of Managing Authority and Deputy Chair for "HRD" OP Monitoring Committee, PAO for Phare Programme, Head of EIF Certifying Authority. My responsibilities were to daily manage and coordinate the work of the Managing Authority and the three Intermediate Bodies in order to ensure efficiency and effectiveness of the implementation of the programme; direct supervision of 160 staff of the MA;

**Address** Sofia, Bulgaria

**OCT 2007 – NOV 2008**

● **Director**

Ministry of State Administration and Administrative Reform

Head of Managing Authority of Operational Programme Administrative Capacity 2007 – 2013, funded by the European Social Fund. As a Director I was directly responsible for the management of the ESF co-funded program, focusing on government reform, capacity building in public administration and judiciary system. I was appointed as a Deputy Chair for "AC" OP Monitoring Committee and Senior Programme Officer for Phare programmes in the sphere of public administration. My responsibilities were to daily manage and coordinate the work of the Managing Authority in order to ensure efficiency and effectiveness of the implementation of the programme

**Address** Sofia, Bulgaria

**MAY 2004 – OCT 2007**

● **Programme Manager**

United Nations Development Programme

**Programme Manager** of UNDP programmes at the Ministry of Labor and Social Affairs (MLSP) – "Support to the MLSP for Strengthening the Cooperation between Central and Regional Level Structures in the Management of EU Funded Programmes and Projects" and "Strengthening the Capacity of the Managing Authority of Operational Programme "Administrative Capacity" at the Ministry of State Administration and Administrative Reform". My responsibilities were:

- Coordination of all stakeholders in the Project – municipal, regional and central administration, NGOs, educational institutions;
- Management, coordination and monitoring of the project activities implemented at municipal, regional and central level;
- Development of TORs, consulting contracts, etc.
- Identification and selection of consultants, advisors, technical staff under the project;
- Coordination of the work of consultants to provide coordinated implementation of the project activities;
- Development of annual and monthly plan and project budgets, development of quarterly and annual reports;
- Providing support and advice to MLSP and MSAAR partners in development of guidelines, manuals and other documents needed for ESF Management.
- Support, monitoring and attendance of communication and training campaigns in support of ESF programmes.

**Address** Sofia, Bulgaria

## EDUCATION AND TRAINING

**SEP 1998 – FEB 2002** – Sofia, Bulgaria

**Master Degree in International Economic Relations**

University of National and World Economy, Sofia, Bulgaria

**Address** Sofia, Bulgaria**SEP 1990 – FEB 1995 – Sofia, Bulgaria****Master Degree in English and Bulgarian Linguistics**

Sofia University "St. Kliment Ohridski"

**Address** Sofia, Bulgaria**LANGUAGE SKILLS****MOTHER TONGUE(S):** Bulgarian**OTHER LANGUAGE(S):**

English

Listening C1	Reading C2	Spoken production C2	Spoken interaction C2	Writing C2
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Russian				
Listening B1	Reading B1	Spoken production B1	Spoken interaction B1	Writing B1

**ORGANISATIONAL SKILLS****Organisational skills**

- Good managerial and organisational skills
- True leader

**COMMUNICATION AND INTERPERSONAL SKILLS****Communication and interpersonal skills**

- Excellent communication skills gained through my long experience working with many stakeholders
- An effective and persuasive communicator

**JOB-RELATED SKILLS****Job-related skills**

- Extensive experience in area of labour market policy, vocational training and life-long learning and social inclusion, children rights and early childhood development
- Proven negotiation skills in tripatriate format